



**Republic of Mozambique**  
**Ministry of Land, Environment and Rural Development**  
**National Administration of Conservation Areas**  
**Acquisition Department**

**Announcement of Tender with Prequalification #: 01/ANAC/UGEA/pq/2019**

**INVITATION TO SUBMIT AN EXPRESSION OF INTEREST FOR OPERATING TOURISM  
FACILITIES AT MAPUTO SPECIAL RESERVE, MOZAMBIQUE**

Conceptual tourism development planning has been undertaken for Maputo Special Reserve. This includes Tourism Development Facilities which include 4x4 trails, campsites and rest camps that will offer chalets in the two-to-three-star market.

Funding for the development of the tourism infrastructure has been secured through a co-financing partnership agreement between the Ministry of Land, Environment and Rural Development (MITADER) and Peace Parks Foundation (PPF).

The National Administration for Conservation Areas (ANAC) hereby invites Expressions of Interest (EoIs) from Operators, Companies, Joint Venture Partnerships and others that would like to apply to operate the following:

<b>Site name</b>	<b>Planned development</b>	<b>Guest capacity (approx.)</b>
Ponta Membene	<ul style="list-style-type: none"><li>- Up to 24 Chalets (self-catering and catered)</li><li>- Low-density campsites</li><li>- Group campsite</li><li>- Reception, restaurant, shop, activity centre</li></ul>	132
Lagoa Xinguti	<ul style="list-style-type: none"><li>- 12 chalets</li><li>- Low-density campsites</li><li>- Group campsite</li><li>- Reception, small restaurant, activity centre</li></ul>	84
Elefantes Plains	<ul style="list-style-type: none"><li>- Low-density campsites</li><li>- Group campsite</li><li>- Chalet development (Phase II for Operator input)</li></ul>	80

Applicants that express interest should demonstrate the following:

- Background of the organisation and proven relevant experience in tourism operation management preferably in remote conservation areas
- Existing marketing linkages, platforms and distribution channels in the region
- Capacity and understanding of tourism operations management in Mozambique or a willingness to partner with organisations that can demonstrate this capacity
- Capacity to provide experienced management for the facility
- Willingness and capacity to employ and train local persons for employment at the facility
- Capacity to commit investment to back-of-house and operator storage facilities; furnishings, fittings and equipment; and operational resources for the facilities as well as availability of financing for marketing and operating expenditure.

Please note that failure to provide the information listed above may lead to applicants not being selected for the Request for Proposal phase.

Interested parties must obtain further information and request detailed application documents from the Bid Officers at the following email addresses:

1. [Mohamed.Harun@gmail.com](mailto:Mohamed.Harun@gmail.com)
2. [Talexander@peaceparks.org](mailto:Talexander@peaceparks.org)

All emails should be copied to both Bid Officers.

Expressions of Interest must be submitted at the address below. Proposals, with cover letters, should be delivered in hard copy and electronic copies, in sealed envelopes to the address below. Further details can be found in the Application documents.

All applications should be in Portuguese and English.

**ANAC address:**

National Administration of Conservation Areas  
C/O Mr. Alexandre Cebola, UGEA Department  
Avenida 10 de Novembro, nº 40, Praceta 1196  
Maputo – Mozambique  
Tel. (+258) 21302362 / Fax. (+258) 21302373

Applicants will be required to attend a self-funded site visit at Maputo Special Reserve.

The closing date for submission of the Expression of Interest is 15 May 2019 at 15h00. Applications received after this will not be accepted.

ANAC is not bound to accept any expression of interest submissions nor incur expenses in the preparations thereof.